



INITIAL EVALUATION

Select the areas that need the most improvement in your organization.
Rank: 1 = Poor; 10 = Excellent

FINANCIAL

- ___ Monthly Profit & Loss
- ___ Monthly Budget/Forecasting
- ___ Profit Center Accounting.....
- ___ Departmental P&L's.....
- ___ Financial Interpretation/Benchmarking.....
- ___ Estimating/Pricing
- ___ Job Costing
- ___ Management Flash Reports.....
- ___ Cash Controls.....
- ___ A/R Aging.....
- ___ A/P Aging.....
- ___ Credit Policy.....
- ___ Cash Flow Planning.....
- ___ Operating Reports.....
- ___ Ratio Analysis
- ___ Breakeven Analysis.....
- ___ ROI Analysis
- ___ Credit Line.....
- ___ Business Plan Development.....
- ___ Tax Planning
- ___ Return on Sales
- ___ Return on Equity
- ___ Return on Assets.....
- ___ Profit Level
- ___ Collection Procedures.....
- ___ Accounting System Dev/Implementation
- ___ Bank Relations